

Your company logo here



Headline News
report

Jane Sample

6/8/2009

**ASSESSMENT TECHNOLOGIES GROUP
INTRODUCES
“THE HEADLINE NEWS REPORT”**

Assessment Technologies Group is known for the quality of the indepth assessment results it provides to clients in support of their employment decision making. But not every client can take the time to review data from personal style, emotional intelligence and critical thinking measures and then extract the information most critical for the employment decision making process.

Now ATG psychologists will summarize that critical information and create “The Headline News Report”, a brief summary of an individual’s assessment results most relevant to predicting their success at a particular employment opportunity.

Attached is a sample of “The Headline News Report”; there is no charge for us to demonstrate its effectiveness with data from one of your current candidates.

Headline News Report for Company ABC

Candidate: Jane Sample

Position: Vice President of Sales

Section I: Red Flags

Social Desirability 8, Relaxed 8, Worrying 4, Tough Minded 9, Optimistic 8: Exhibits some elements of the Impression Management pattern. Check tenure history

Section II: Strengths

Data Rational 7, Evaluative 9, VCT verbal critical thinking 38thile, NCT numerical critical thinking, low error rate, 66thile: Competent and comfortable working with data of moderate complexity. Very effective in evaluating information for potential limitations and problems. Understands the value of driving the business by the numbers

Persuasive 9, Controlling 7, Democratic 7, Participative Leadership 9, Consultative Leadership 9: Highly persuasive style is a natural for sales leadership. Makes people-oriented approaches to leadership a high priority. Engages in dialogue with team members not only to sell own vision but also to solicit their input re decisions which impact them

Conscientious 9, Vigorous 8, Competitive 9, Achieving 7: Brings highly contagious competitive energy to sales and leadership responsibilities. Sets reasonably challenging goals put primary motivation is to win in the marketplace. Will do whatever it takes to execute on his plan and deliver promised results

Outgoing 7, Affiliative 8, Socially Confident 7, Caring 8, Adaptable 6: Pleasantly extraverted individual who readily reaches out to others and can put them at ease in most social situations. Able to translate his comfort with others into effective networking and relationship building. Cares about meeting needs of own team members, providing very responsive service to customers

Relaxed 8, Worrying 4, Tough Minded 9, Optimistic 8, Emotionally Controlled 7, Overall EQI effective to enhanced functioning: Describes self as exhibiting considerable emotional intelligence, being highly resilient even when the going gets really rough. Has evolved large repertoire of constructive coping skills that protect against becoming overly stressed. Prefers reality testing and problem solving to less mature response patterns

Section III: Development Opportunities

Conventional 3, Variety Seeking 8, Rule Following: Could become bored if routine responsibilities not varied or challenging enough. May seek out opportunities to introduce lots of change, take risks, test the limit of rules in order to keep work interesting